

Lakewood Homes

The American Dream Builder®

BROKER POLICY

The following is the Broker Policy of Lakewood Homes, Inc., for any Broker or Sales Agent representing a client at any of Lakewood Homes' communities.

1. The Broker or Agent must accompany their client to a Lakewood Homes sales center on the client's first visit. The Broker must complete and sign a registration form, and have a Lakewood Homes Representative sign and date it as well for their registration to be valid. The broker will be provided a copy of the registration for their records.
2. Once the client is registered, they will be considered the Broker or Agent's client for 90 days after their registration date. After the 90 day period, the client will no longer be considered a client of the Broker or Agent. The Broker or Agent may re-register their clients for an additional 90 day protection period.
3. Lakewood Homes will pay 3% commission on the **base price of the home or contracted price, whichever is lower. If the home is already completed, the 3% commission is on the contracted price. It will be paid to the Broker directly and will be available at closing.** See Sales Manager for more details.
4. Remember to sign up for our Lakewood Rewards program! Visit www.LakewoodRewards.com for registration and to check restrictions. Each new home sale earns points which add up to additional bonuses! The Broker must be registered online prior to or within one week after the sale date and must be eligible for the bonus. Lakewood Homes is not responsible for ensuring a Broker is registered prior to closing. If the Broker is registered online by the time of closing, the Rewards bonus will be included with the commission payment and will be available at closing. If the Broker is not registered online by the time of closing, the Rewards bonus will be forfeited.